

What People are saying about Mark and Kelly Welch!!



"I would like to thank you for being the outgoing friendly person you are. I was immediately impressed with your knowledge of the area that interested me and the manner in which you treated me on a personal level.....Joy and I would like to thank you for making us so comfortable while selling our home. You helped us pick a price that was fair to all parties involved. We especially appreciated how you were on top of things regarding showings and feedback and you informed us as to what the market was saying to help us make the right decisions to sell our home. We will definitely use you as a realtor again in the future.

MATT and JOY BUTLER, Purchasers 47 Oakley Park Square

Vendors, 47 Oakley Park Square

Vendors, 714 Line 9 South, Oro

Mark was always available to answer questions or search for the right information. He is down-to-earth, friendly with a sincere attitude".

GLEN AND DEBBIE PRAIRIE, Purchaser, 464 Penetanguishene Road,
Springwater

Vendors, 25 Pratt Road, Barrie

"Mark, not only did you make us feel welcomed in Barrie, we feel that without your help we would have been behind the '8'ball. You went above and beyond [our] expectations of a real estate agent, and we feel we made

a first "friend" in Barrie!

BRYCE AND TAMMY PERRY

Purchasers, 191 Columbia Road, Barrie

"Our concerns and needs were taken always first and foremost. Mark has great 'people skills' and we found him to be a good listener and communicator. He understood our needs and gave us advice or opinion when we needed it. We both agree that Mark has been very helpful in every step of this purchase and that he has exceeded our expectations!

SHAWN AND ALEX DEKERF

Purchasers, 2154 25th Side Road, Innisfil

Mark was available whenever I needed to reach him.....he made a difficult and stressful time easy for me! Thanks for your professionalism Mark.

JIM GILLIS

Purchaser, 787 William Street, Innisfil

Purchaser, 538 Maplevue Road, Innisfil

Mark was a hard working realtor who helped us to sell our home. We had had other realtors but Mark was the one who finished the job. We will recommend his services to all our friends.

LORNE AND PATRICIA THOMPSON,

Vendor, 782 Penetanguishene Road, Springwater

Purchasers, 14 Keith Street, Orillia

Selling a home isn't easy, but Mark did it in 4 days! We were thrilled with his efforts.

ALBERT ACHESON, VENDOR, 241 Bayfield Street, Barrie

Mark, I feel so happy and satisfied with the sale of my home that I must say a big thank you to you. You were always there when I had questions and always had the answer readily available. You are amazing. You knew the market exactly and were willing to share honestly with me. Mark, I am telling all my friends about you and how you sold my house in less than three weeks. Amazing! I am also thrilled that you were able to sell my

condominium on less than 3 weeks in a
Fall market. Way to go Mark! Thanks for everything

*Ena M. Horton, vendor, 297 Hickling Trail, vendor, 291 Blake Street, Barrie
Vendor, 291 Blake Street, Unit 308, Barrie*

Mark, we would like to offer our thanks for your professionalism in selling our home on Hickling Trail. Your guidance in preparing our home for sale as well as keeping us informed on all showings and feedback, was most helpful. You were a pleasure to deal with. Your honesty has made us confident in recommending you to friends as potential clients.

RICK AND CHRISTINE TELFORD, VENDORS 297 Hickling Trail. Barrie

Mark was able to sell our townhome in less than 10 days for 99% of list price! He helped us find our dream home in an ideal area in Barrie for us to raise our family. Thanks Mark for your availability and friendship!

STEVE MICHAELS AND LISA COOPER

VENDORS, 98 Cheltenham Road, Barrie

PURCHASERS, Lot 157 Monique Crescent, Barrie

Mark sold our home in 1 week for 99 1/2% of list! His constant feedback and availability at all times made him the idea realtor. Way to go Mark!

AVI AND LAURA KARUNAKAR, VENDORS 14 Bluewater Trail, Barrie

Mark Welch was instrumental to us selling our home in 5 days! He helped us pick the appropriate list price and followed up all showings with feedback. He worked hard as our negotiator and made the eventual sale a breeze. Thanks Mark for all your efforts!

MARTIN AND EILEEN CARL, VENDORS 58 Wallace Drive, Barrie

WAS PATIENT WITH US THROUGH 5 MONTHS OF LOOKING AT HOMES IN BARRIE AND SURROUNDING AREA. HE NEVER ONCE PRESSURED US TO BUY AFTER ALMOST 5 MONTHS OF LOOKING WE FOUND THE RIGHT HOME.

MARK AND WAS ALWAYS A PATIENT, WELL-INFORMED LISTENER. WE HAVE RECOMMENDED MARK TO MANY OF OUR FRIENDS!

KARL AND DONNA LANGE, PURCHASERS, 38 Carruthers crescent, barrie
Vendors 38 Carruthers, Purchasers 7983 Line 8 Essa

We were amazed that Mark was so willing to help us with the purchase of 13 McCarthy Court. He showed us this listing on the day that he moved into his own home, certainly above and beyond what most realtors would have done. Thanks for helping us find our first home!

DOUG AND NOA UPHAM. Purchasers, 13 McCarthy Court, Barrie
Purchasers, Unit #7, 52 Shadowood Road, Barrie
Purchasers, Unit #3, 50 Loggers's Run, Barrie
Vendors, 13 McCarthy Court, Barrie
Purchasers, 56 Kraus Road, Barrie
Purchasers, 7982 Yonge Street, Stroud

Thank your Mark for selling our home. You called us almost daily with feedback from showings, had open houses and effectively became one of the family. We were thrilled with your services!

DEREK AND STEPHANINE RYDE, VENDORS 2260 Jack Crescent, Innisfil

Mark Welch:

As my former teacher you are probably well aware of my lacking grammatical skills, but none the less I feel it necessary to let you know how appreciative I am for all you have done for me with regards to the sale of my home.

You sold me on your proficiency as a realtor approximately five minutes into your presentation. Your ability to communicate clearly and effectively was not clouded by high pressure sales tactics as I have felt from past agents. Your genuine concern for my best interests were felt immediately – and represented completely throughout the entire sales process.

I have dealt with two different agents previously, and from this experience, I know you represented me throughout the entire progression to the best of your abilities. Right from the first potential buyers *you* brought through to the signing of the sale documentation less than two weeks later you listened to my questions and comments, replying in an

honest straight forward manner without hesitation. Your market knowledge provided suggestions for minor home improvements which, in my opinion, helped to sell my home quickly and for 98% + of list price.

As I have seen with other agents, at no point did you sit on your heels waiting for another representative to provide us with the buyer – you actively sought out potential purchasers, and as so few agents do, held an open house where you found the client.

Your extensive market knowledge, high level of professionalism, honesty, integrity, and genuine concern for your clients' best interests have catapulted you into a top quality agent. I'm greatly appreciative for all you've done!

Adam Peckham, VENDOR, 388 Dunsmore Lane, Barrie
VENDOR, 69 Kraus Lane, Barrie

"Mark was very knowledgeable, was able to offer helpful advice and was patient until we found the place that was just right for my family. He walked us through the entire process, beginning to end. Highly recommended!"

*Nicholle Ruff, Purchaser 18 Corbett Drive, Barrie
Vendor 18 Corbett Drive, Barrie
Purchaser, 1079 Muriel Street, Innisfil*

Mark made the sale of our home as painless as possible. He did several open houses, advertised our home weekly and supported our list price. We eventually sold our home in less than 6 weeks during a slow summer market. Thank you Mark for working so hard for us.

JASON AND KELLY ROURKE, VENDORS 89 Widgeon Street, Barrie

To Whom It May Concern:

Please be advised that Mark Welch was our agent for the recent sale of our property in Innisfil. Mark was solely responsible for the listing and sale of our property as well as ensuring our satisfaction in the process.

Mark's professionalism, along with his market knowledge and negotiating skills, provided us with excellent service and we are very pleased with the final results. More importantly, Mark's pleasing

demeanor made him easy to approach and he was always available to answer our questions, easing the tension during what tends to be stressful times.

We typically do not make recommendations but in Marks case we are willing to make an exception. Mark is very conscientious and has duly earned this testimonial to his abilities and customer service. We would definitely employ Mark again should the need arise and strongly recommend Mark to anyone who needs expertise in the real estate market.

*Ken and Cathy Robertson, Vendors, 2269 Warrington Way, Innisfil
Purchasers, 179 Little Avenue, Barrie , Vendors
179 Little Avenue, Barrie*

Let me first say that Mark Welch made our move to Barrie an easy endeavour. He took us out to view homes over a 4 month period and when the time came to purchase he facilitated the whole process. His people skills, knowledge of the market, patience and negotiating skills helped us find the perfect home. We will definitely use Mark as our realtor again for our next move!

Rob and Wendy Prouty, Vendors 2398 Cotswold Street, Burlington
Purchasers, 6 George Street, Oro

During a very stressful time Mark was able to bring some calm to the situation. He sold my home in 7 days and at 99% of list. Wow!

Paul Lagendyk, Vendor, 106 Tunbridge Road

Mark sold our home in 6 days for full list price – what more can we say!!

Mike and Rebecca Barney, Vendors 112 Tunbridge Road, Barrie

As we were urgent about relocating from Barrie we felt we needed a realtor who came highly recommended. Mark sold several homes on our street and in timely fashion. He was thorough and proficient in the market affecting our home. Thank you Mark for taking the stress out of moving.

Steve and Stacey Dwyer, Vendors 89 Tunbridge Road, Barrie

What can we say – Mark did everything right! He advertised our home frequently, hosted several open houses, gave excellent showing feedback and negotiated on our behalf fairly and successfully. We were thrilled with his services!!

Kevin and Leigh MacDonald, Vendors, 8 Golden Eagle Way, Barrie

Vendors, 26 Downsview Drive, Barrie

Purchasers, 2 Cedar Creek Rd, Midhurst

Thanks Mark for your time and energy in helping us sell our home and finding the perfect new home for our needs. You were wonderful!"

Madeleine Coyle, Vendor, 58 Trillium, Barrie

Purchaser, 11 Jeffrey Street, Barrie

Purchaser, 14 Curtiss Court, Barrie

Vendor, 22 Browning Trail, Barrie

Purchaser, 10 Duval Crescent, Barrie

Dear Mark,

As a first time home buyer I was both hesitant and tentative about choosing a real estate company and agent to help me make one of the most important decisions of my life thus far. Making the decision and adjusting to the transition of investing my assets into a home of my own was made with both ease and confidence with the help of Re/Max, but more importantly, with your individual help. You fulfilled every request of mine throughout this long process and there is no doubt that I wouldn't have been so successful without your help. It was a pleasure dealing with you and I hope to extend our relationship into the future as I continue to buy and sell property!

Matt Williams, Purchaser 48 Hanmer Street E., Barrie

Thank-you for being such an excellent realtor. You helped us at every step of the way, did open houses and gave us constant feedback through daily communication. We couldn't have done it without you!

Rob McKenna and Jody Tirone, Vendors 48 Hanmer Street E., Barrie

Mark – thank you so much for helping us make the transition from one home to the next. You were never pushy and always patient with us. We initially were skeptical of working with a realtor who also taught high school but your professionalism, availability and work ethic were beyond our expectations. We have recommended you to many friends.

Ken and Debbie Withers, Vendors 152 Oren Blvd, Barrie

Purchasers, 19 Nicholson Crescent, Snow Valley

Mark Welch made the usually stressful experience of buying and selling a house enjoyable and stress free. He was there for us to make the right choice for us. It was refreshing to look forward to spend time with Mark, and make the right choices for our family. We could not have asked for a better person to make this experience a great one.

Burke and Jennifer Erwin, Vendors 56 Gadwall Crescent, Barrie

Purchasers 88 Napier Street, Barrie

Dear Mark,

I would like to personally thank you for your professional expertise with the purchase of 81 Innisfil Street. You have gone over & above your call of duty with this purchase & have been very understanding & accommodating to my needs as a client. Especially since my primary job involves a lot of traveling around Canada and I am not in town most of the time this has meant even more to me. You have done whatever was required from being available anytime, faxing the offers to my hotel room to being there for the fire or home inspections when I could not be there as well as giving me your advice and putting me in touch with the necessary resources and for that alone it has been truly a positive experience for me, never mind all the roadblocks and you have managed to get all sorted out and make everything work out in the end.

Mark, It has truly been a pleasure working with you and having you as a real estate agent. I would definitely recommend you to anyone looking for an awesome real estate agent and you can be sure that in a year or two from now when I look at buying some more property I will be contacting you.

Mo Eisen, Purchaser 81 Innisfil Street, Barrie, Vendor 81 Innisfil Street

Thank you for showing us several homes before we decided to buy. We felt very educated about the real estate process and won't hesitate to use your services again.

Dustin Brunne and Julie Wilson, Purchasers 168 Dunsmore Lane, Barrie

We want to thank you for being so patient with us over the last year while we tried to enter the real estate market. You showed us numerous homes, took us slowly through the process of buying a home (as we were first time buyers) and helped us make an educated decision. We will continue to use you as our realtor in the future.

Jason Marchildon and Amy Jackson,

Purchasers, 17 Mill St, Hillsdale

Vendors, 17 Mill St, Hillsdale

Purchasers, 8 Campbell Court, Hillsdale

We recently had the pleasure of working with Mark Welch. We have had many dealings with various real estate agents in the past, and have had more bad experiences than good. We chose Mark because we knew he was a

hard working, honest, and up-front kind of guy from our past experience with him while coaching/teaching our sons. Mark was professional, honest, and we feel, had our best interests at heart while selling our home. He was very knowledgeable about the market, was always there when

we needed to speak to him, and his feed back was excellent. Out of all the agents we considered, Mark was the only one who did any research, took measurements, pictures, etc. We would highly recommend Mark to any

of our family or friends if they are in the market. If we ever choose to sell our home, Mark is the only agent we would even consider. Mark made the whole experience a pleasure.

Gail and Fred Okonsky, Vendors, 762 Lakeshore Road East, Oro

Vendors, 842 Penetanguishene Rd, Springwater

Purchasers, 3 Orchard Drive, Barrie

Vendors, 3 Orchard Drive, Barrie
Purchasers, 49 Steel Street, Barrie
Vendors, 49 Steel Street, Barrie

Mark – thank you for helping me dip my foot into the Barrie Real Estate waters. You showed me several properties and helped me at every step of the way. Thank you for your services!

Doug Court, Purchaser 158 Dunsmore Lane, Barrie

We want to provide a testimonial for our realtor Mark Welch of Re/Max. We recently had one weekend to decide on properties to view in Barrie and Mark Welch in that time showed us 26 homes allowing us to make an informed decision. He was knowledgeable, friendly and above all professional at all times. Thank you for helping our family relocated to Barrie!

John and Sherry McKinnon, Purchasers, 40 College Crescent, Barrie

Thank-you Mark for helping us find a home that suits all the needs of our young family. You showed us a variety of homes and helped us make our decision. Your advice and friendly nature were very important. We won't hesitate to use your services in the future!

Martin and Kim Bennett, Purchasers, 55 Nelson Street, Barrie

Mark – you were an important part of the successful sale of my parents' home. You were knowledgeable and professional at all times. You were an excellent negotiator, helping me to sell the property in one day for 99% of our list price! Thank you again,

Carol Baird, Vendor, 39 Mountbatten Crescent, Barrie

Mark – on behalf of my partners I want to thank you for all of your hard work on the purchase of 1063 Snow Valley Road. This will be the ideal spot for our business.

Allan G. Morrow, Purchaser, 1063 Snow Valley Road, Springwater

We were thrilled with the services of Mark Welch. Over a 4 month period he previewed several properties for us (as we lived out of town) and

showed us homes virtually every weekend until we purchased. His work ethic, patience, attention to detail and people skills made him the ideal realtor for us as we made the transition to Barrie.

Thank you again for all of your diligence,

Tom and Mary Saint-Ivany, Purchasers, 6 Green Mountain Court, Oro

'Mark Welch is a trusted realtor who came highly recommended to Noah and I from both people in the community who have worked with him, as well as Remax, the agency he represents. Mark was available to us within minutes of us making our first contact with the Remax calling system. We made plans to meet with him the next day at the office to discuss our needs and what we might be looking for as first-time home buyers. He was very informative and spoke to us in terms we could understand regarding mortgages, the market at the time, and what our options were with regards to location and a home that might best suite our needs.

Mark spent a lot of time printing out mls forms on homes in our price range and really helped to target our showings to places that were appropriate for us based on what we shared with him. He never tried to persuade us in any direction we were not comfortable with. Mark took us to quite a few viewings of homes over a couple of weeks and was very flexible in meeting Noah and my erratic schedules. Our search for our first home was made much easier by Mark's knowledge of the market and its ever-changing ways, as well as his tips on what makes a home have great re-sale value. Mark would ask us for our feedback on the homes we viewed to help better understand what it was we were truly looking for.

Mark was so friendly, honest, and approachable that we never felt uncomfortable with him or that we were rather "green" at the game of real estate. Mark would bring us coffees, tell us to relax, and just breathe and trust that the right place might come along for us. He shared stories of buying his first home, which helped to relieve some anxieties we may have had. I feel that Mark is very up-front and shares his honest opinion with a great deal of tact and professionalism. He strongly encouraged us to have a home-inspection done as well as giving us some time to view the home again and get our finances in place without feeling overly pressured, which was a relief. Mark knows several people in various areas of work, which

enabled us to make some connections and know that we were dealing with trusted individuals when it came to our new home. I felt very confident in Mark's ability to negotiate with the home-owner's realtor and got us our first home for a remarkable price for the market and the area.

We are so pleased with our new home and Mark was such a huge part of this for us. When the time comes for us to move on, we will definitely be choosing Mark again to sell our home.

*Noah Hughes and Jennifer Drinkill, Purchasers 74 Larkin Rd, Barrie
Vendors, 74 Larkin Rd, Barrie*

Mark – Lynn, the boys and I want to thank you for all your hard work this past Fall. You were able to sell our home in timely fashion and help us negotiate for our dream home. In an aggressive and competitive real estate industry you emerged as an honest and trustworthy ally. Thanks again. We won't hesitate to use your services in the future.

Gerald and Lynn Drummond, Vendors 452 Grove Street E, Barrie
Purchasers, 28 Castle Drive, Barrie

Mark Welch worked very hard to successfully sell my property in the country. He made sure my home was consistently advertised and he did several open houses. He also helped me find the perfect bungalow in town on a tree-shaded city street with a huge scenic yard, If fit my price range and location needs. Mark keeps in touch and returns calls. He has EXTREME patience and a great sense of humour – qualities that helped me through what could have been a very difficult time.

Karen Mclean, Vendor 342 Seventh Line South, Oro-Medonte
Purchaser, 19 Alexander Avenue, Barrie

Dear Mark,

Thank you! Thank you! Thank you!

It has truly been a most positive experience dealing with you during the sale of our old house and the purchase of our new home.

Your assistance in advising us on how to make our old house more saleable, knowledge of pricing in our neighbourhood, and use of contacts sure worked. We did not expect to sell our home within a week of it being put on the market. Thank you for making that happen.

Thank you as well for your direction in our selecting a new house. Your insight and experience provided us with knowledge and confidence in our selection. Your professional manner and concern very much lowered our anticipated stress levels throughout the process.

Mark, throughout the process of buying and selling you have demonstrated interest in our needs and wants. We also commend you for your energy and professionalism. We will have no hesitation in recommending you to our friends if they should ever be in the home buying and/or selling market.

Douglas and Susanne Court, Vendors 7 Jill's Court, Barrie

Purchasers, 97 Buchanan Street, Barrie

Mark – we just wanted to thank you again for all your help over the past few months. You made the experience for us very enjoyable. You were an absolute pleasure to work with. Your expertise and attention to detail made the task of selling and purchasing a home very easy and enjoyable. We would highly recommend you to represent our friends or family in any real estate matters.

Thanks again,

Michelle and Derek Bannerman, Vendors 6 Ward Drive, Barrie

Purchasers, 156 Golden Meadow Rd, Barrie

Mark's prompt and professional service helped me sell my home for 99.5% in 2 showings – thank you so much for all your help!

Marilyn Cassano, Vendor 150 Tunbridge

We were absolutely thrilled with the service we received from our agent Mark Welch. He, over a period of 4 months, helped us weather a slow summer real estate market. His several open houses and newspaper advertisements demonstrated his commitment to doing his job well. We couldn't have sold our home without him.

Doug and Marlene

Drinkill, Vendors 26 Cedar Creek, Midhurst

Dear Mark,

We would like to thank you for all of your hard work and dedication with regard to our real estate buying and selling experience.

Reflecting on our first introduction to you, Mike and I find ourselves thinking about how fortunate we were to have met you through a phone call to view a home. We were not working with a real estate agent at the time but had experiences working with agents in the past. You were very open and friendly and at the same time “not pushy” as some agents we have met in previous experiences. After our initial meeting, we felt you were someone we felt comfortable with – you were the agent for us!

Your hard work and diligence began long before the purchase and sale of our home. You spent many months emailing us new listings, scheduling showings and taking time to find us our dream home in Midhurst. You gave us a thorough tour of the area including the area’s history and valuable community information.

Mike and I sensed you were very family oriented. Like us, you knew exactly what we were looking for based on your own family morals and values and the knowledge gained through all the right questions about family values.

You were prompt with return calls and feedback, always reinforcing your willingness and dedication to us as clients. If you did not know the answer you always worked to find it.

You were able to assist us to purchase our dream home for the price we could afford and sell our existing home for the price we were asking, all within a period of approximately 6 weeks!. You were also able to get us the closing date we needed to assist with our children’s transition to a new community. You went above and beyond your obligations as a sales representative. You assisted us to find a lawyer, a home inspector and a moving company.

We cannot find the words to thank you enough for all of your hard work! Our family is also very fortunate to have gained a new friendship with your wonderful family. We are so fortunate to have met you!

Thank you so much Mark. You have exceeded all of our expectations! We would highly recommend you to all of our friends and family as we are confident you would extend the same dedication to others as you did to us.

Sincerely,

Mike and Jeanette Hillier, Vendors 101 Violet St., Barrie

Purchasers, 43 Belmont Crescent, Midhurst

We sold our condominium in less than one month for the price we wanted. Mark's advice prior to selling and his knowledge of the market helped us meet our goal!

Brad and Keri Wolfenden, Vendors Unit #3 233 Innisfil St, Barrie

.....We wanted a home in the East End of Barrie and knowing Mark specialized in the East End we never hesitated in contacting him. After 2 days of looking Mark found us the perfect home and negotiated a fair price for us. We were thrilled with his personable manner during the process and his professionalism.....

Rick and Doreen Schell, Purchasers 60 Marion Crescent, Barrie

.....Mark was always available whenever I called or paged him. He really knew what I needed in a home. Thanks for making the stressful home buying process painless!

Diane Poole, Purchaser Unit #31 165 Kozlov Street, Barrie

Vendor, 39 Player Drive, Barrie

Dear Mark – It is important for you to know that it was not difficult for us to decide to move to Barrie or for us to put our Keswick house up for sale – it was difficult, however, for us to imagine that we would finally find the house that would become our home for the next 30+ years! Already excited about the possibilities, our next task was to find an agent who could handle such picky house-hunters and deliver on our expectations and dreams! Lucky we, my sister recommended you based on word-of-mouth and reputation alone, and assured us that you were a “nice guy” and someone in whom we could surely trust. So with that, we called you and began the hunt.

Throughout it all, we were absolutely astonished with your commitment to see us happy – your commitment to help us find our home. You graciously accepted and even thanked us for the details and specs

outlined as necessities for our future home – crazy enough you even encouraged us to give you more! You were generous with your time and did a wonderful and thorough search on what was available, organizing our outings so no time was wasted and house-hunting was maximized. Furthermore, we were greatly impressed with you honoring our price point and familial values. You neither showed us a house that was out of range or different from our expectations – it was a breath of fresh air to see exactly what we asked for! It's rare to find someone who listens so well.

Even though the first home and offer fell through, it must be said that you facilitated and handled that "event" professionally and tactfully. The otherwise unpleasant experience became a lesson as opposed to a failure. We were grateful for being kept up-to-date and your overtime spent on faxing and re-faxing updated and to-be-signed documents was appreciated. It was exhausting and for that I felt badly that it would up falling completely apart! But I guess without that we would have missed out on 47 Lang Drive!.....

.....And speaking of, there aren't words to describe how happy we were with our new home! What a bonus to have found a trustworthy agent who also had excellent connections! Lang Drive is us – it is 100% exactly what we were looking for and will be enjoying for many years to come – and we know we could not have found it without you.

Your knowledge of the market, your reasoning and negotiating skills, your ability to listen and deliver on what your clients ask for, are some of the many traits you possess that we believe make you an excellent real estate agent. Coupled with a great sense of humor and excellent people skills, it's no wonder your reputation is strong and you are so successful in both education and real estate.

We thank you again for all of your hard work and want you to know that we appreciate everything you have done for us. We wish you nothing but years of happiness and great success! It will be a pleasure to recommend you to anyone interested in becoming the next Barrie-ites!

Sincerely, Lisa and Garth Miller, Purchasers 47 Lang Drive, Barrie

Vendors, 105 Glasgow Crescent, Keswick

After we listed our house with Mark the first thing that struck us about him was his constant feedback on all our showings. He provided

almost daily feedback and frequent market updates to help reassure us during the time period in which we had our house on the market. In the end we stuck to our price and with Mark's help we were able to get what we wanted for our home.

As our buyer agent Mark ensure we saw several homes (often on the day they were listed) to ensure our eventual purchase was a well-informed one. In the end we found the perfect home for our family. Thank you Mark for all your efforts.

Karen and Paul Daffern, Vendors 6 Vernar Drive, Midhurst
Purchasers, 20 Bridle Trail, Midhurst

Thank you for helping me sell my home in a timely fashion. You were pleasant to work with and at all times professional. I have already recommended you to family and friends.

Loyes Allison, Vendor 494 Grove Street, Barrie

Mark kept me up-to-date on all activity in the area of my home and he provided constant feedback after showings. He was a pleasure to work with.....

Travis King, Vendor 199 Napier Street, Barrie

Selling my home was made less stressful by Mark. His suggestions helped us make our home more appealing and his frequent open houses and newspaper ads no doubt expedited the eventual sale.

Jeff Gowen, Vendor 404 Hickling Trail, Barrie

Purchaser #335, 10 Coulter Street, Barrie

Mark Welch helped us find our first home and never once did he make us feel less important than any of his other clients. Being new to the process we had several questions and Mark was always careful to answer and explain his answers clearly. He made sure we understood what to look for in a home and how to take all factors into consideration. We are thrilled with our new home and owe Mark much for his excellent service.

Jennifer Wilson and Glen McGarvey, Purchasers 75 Leslie Avenue, Barrie

We strongly recommend the services of Mark Welch. He was always in communication with us and available whenever we needed to reach him. We had heard horror stories about realtors who put a sign on a lawn then disappear until 'offer time'; Mark was the exact opposite. His personable nature and determination to sell our home made selling our home quite pleasant.

Bob and Mary Johnson, Vendors 9 Pratt Road, Barrie

We would like to thank Mark Welch for representing us in the sale of our home. Mark did a superior job with the presentation of our listing which lead to a very quick sale. When looking for a new home, Mark was aware of our needs and made the search enjoyable. It was a great experience working with Mark and we would not hesitate to ask him to represent us again. Mark's professionalism and honesty was very much appreciated. Thanks for a great job.

Ian and Deb Middleton, Vendors, 29 Alexander Drive, Barrie

Purchasers, 61 Melrose Ave, Barrie

Vendors, 61 Melrose Ave, Barrie

Purchasers, 48 Marion Crescent, Barrie

Mark looked out for my best interests in the sale of the house. By addressing my concerns in a helpful and honest manner, it was very easy to see why he was recommended to me! With the great experience I've had, I can, without a doubt, suggest Mark to anyone who wants not only the professionalism and integrity of an agent, but the support of a friend as well! ~Nancy Wilson, Vendor 14 Chieftain

"Thank you Mark for taking the time to make an old lady feel protected during the sale of her home. You were not only caring and thoughtful during the whole process, you never stopped at being professional at all times as you helped me "Go for the gold". I am extremely pleased with the outcome! Thanks again, Shirley Locke, Vendor 21 Cowdray Park Lane, Midhurst

Mark, thank-you for helping us with the sale of our home and the purchase of a new one.

Everything went so smoothly and we thank you for all your help. We appreciate your hard work.

Betty and Val Lafontaine, Vendors 217 Browning Trail, Barrie
Purchasers 4 Gibbon Drive, Barrie
Vendors 4 Gibbon Drive, Barrie

Mark – thank you so much for helping us find the house of our dreams and for taking us through the whole process so smoothly! Your patience in answering all our questions and overly helpful personality made the whole experience a positive and fun one! Thanks again for everything!
Kristen Conley and Tim Bach, Purchasers 251 Mapleton Drive, Barrie

Mark set the proper price for my home and sold it on the first showing. He was at all times friendly, knowledgeable and helpful.
Shelly Stalker, Vendor 60 Ridwell Street, Barrie

Mark Welch is a type of person who is looking out for your interests first. Our experience with Mark was outstanding. We started with another person who took us through houses that were out of our price range and with features we did not want. As soon as we got on board with Mark we sat down with him and discussed what we were looking for. He then processed to take us through houses and gave us useful tips on buying a new house. Mark ended up finding us our perfect first home that we are very proud of. It has everything that we were looking for in a first home plus more. Thanks to Mark our home buying experience was a very enjoyable and relaxing one. We will definitely use Mark in the future.
Shawn Foster and Julie Monk, Purchasers 60 Ridwell Street, Barrie
Vendors, 60 Ridwell Street, Barrie

I would like to take this opportunity to thank you for your professional and courteous service during the listing and selling of my home in Barrie. I would highly recommend your services to anyone thinking of listing their home.

Once again thanks Mark – it was a pleasure dealing with you.
Mike Sanford and Karen Wilson, Vendor 4 Gibbon Drive, Barrie
Vendor 18 Ridge Road, Oro-Medonte

When we listed with Mark we had no idea how focused he would be. He educated us on the market in the area of our home and guided us through the various stages of preparing a home for sale. He was always friendly and understanding. We couldn't have done it without him.

Claudio and Tracey Santarelli, Vendors 5 Laurel Wood Lane, Barrie

Mark showed me several types and kinds of homes while patiently waiting for me to decide on a purchase. His knowledge of the market and experience in the East End of Barrie made finding my home a relatively smooth task. Thank you for being there every step of the way for me.

Shelley Gowen, Purchaser 23 Marion Crescent, Barrie

Mark's knowledge of the Midhurst real estate market was instrumental to us finding our dream home in our price range. He showed us all the properties we needed to see and educated us at every step of the way.

Thank-you for all of your help!

Rose and Nathan Paemurd, Purchasers 22 Noraline Avenue, Midhurst

We loved our home and knew that we needed the right person to sell it. From our initial meeting until the time we sold our home Mark was with us every step of the way. Mark is a good listener, not pushy and patient. We sold our home in 5 days largely in part to Mark's efforts.

Sandy and Brian Coates, Vendors 101 Herrell Avenue, Barrie

Purchasers 42 Neelands Street, Barrie

Mark sold our home in 4 days for 99% of list price. All his advice paid off.....thanks Mark!

Sarah Sportun, Vendor 12 Monarchy Street, Barrie

We had 2 days to find a home and Mark came through in the clutch. We found the perfect home for less than we felt we had to spend. Less than one year later we had to move and the choice to use Mark again as our agent was an easy one. Again, his advice and hard work allowed us to sell our home for a good price in the time frame we had to have. Thank you Mark for helping us with our real estate needs.

Mark and Shannon Stefaniuk, Purchasers 66 Ferguson Drive, Barrie
Vendors, 66 Ferguson Drive, Barrie

Mark Welch was a big comfort when we started looking for our first home. He was helpful, informative and looked out for our best interest. He was attentive to our needs, and passionate about finding us the perfect house. Mark has been a big help every step of the way, and has stuck by us even months after we have moved in. He is always willing to give us advice and recommend people to help us when he can not. We are eternally grateful for all that he has done, and all that he continues to do. If we are ever on the market to sell our current home, or buy a new one, we will definitely be calling Mark first.

Thank you

Allyson and Korey Jones, Purchasers 3 Porter Crescent, Barrie

We had initially been working with a realtor but he was more interested in getting us as clients than taking an interest in our questions. After a short period of time we contacted Mark to see if he would be interested in taking us on as clients. We never looked back after this. Mark was very responsive to our needs, professional, and clearly he was working for us. We would definitely recommend Mark to represent anyone selling or purchasing a home in Barrie

Colin & Laurie Wilson, Vendors 229 Hickling Trail, Barrie

Mark helped us find the perfect home in less than 2 weeks and for a price we never thought possible. We also used him to help sell my mother-in-law's home and again he did it quickly and efficiently. We highly recommend him to people in need of real estate advice and professionalism!

Holger and Kris Kaiserling, Purchasers 10 Addison Trail, Barrie

Vendors (c/o Marianne Kaiserling) 3

Crompton Drive, Barrie

Purchasers, 65 Birchwood Crescent, Barrie

Mark's service in his capacity as our real estate agent was second to none.

Over the course of a 14 month period he helped us sell our home

and find a lot where we could build our dream home. He constantly gave us updates regarding showings and emailed any and all listings impacting our home. Mark is a personable and hard working individual who made real estate quite practical for us. He always had our best interests at heart and advised us in all the right areas. Thank you Mark for your patience.

Todd and Donna Allison, Vendors 189 Johnson St. Barrie

Purchasers Lot 16 Reilly's Run, Springwater

My family and I are very grateful for Mark Welch's invaluable guidance during what could have been a very stressful point in our lives. Selling one home and buying another is more than just a financial transaction it's a lifelong commitment accompanied with the expected anxieties, as well as the unexpected. But Mark alleviated our stress through his exceptional professionalism, and by ensuring that all of our questions or problems were dealt with thoroughly. We never felt alone or "lost" in the process because Mark worked so hard with us, making sure we fully understood every situation. Beyond all of these attributes, my family and I are most grateful for Mark's remarkable ability to put our needs first. That is what exceptional agents do. Now we have our dream home and we have Mark Welch to thank for that.

David and Lindsay Knott, Vendors 219 Dunsmore Lane, Barrie

Purchasers, 20 Florence Park Rd, Barrie

Vendors, 20 Florence Park Rd, Barrie

Purchasers, 2 Pine Lane, Oro-Medonte

Mark – thank-you for helping my family and I deal with the sale of my father's estate. In a difficult time you were a voice of comfort and professionalism. We won't hesitate to use your services again,
Best regards, Bob Weedman and Family, Vendors 21 Maplehurst Crescent, Barrie

Mark – Candace and I want to thank you for helping us find the right starter home for us as we begin our family. Your efforts are greatly appreciated!
Brandon Kenzlers, Purchaser 27 Hadden Crescent, Barrie

We want to thank you Mark for succeeding where other realtors had failed; you sold our home for a price we were comfortable with in less than a month in a traditionally slow market. We will definitely recommend you to others in need of real estate advice.

Bob and Sharon Eros, Vendors 1077 Sunnidale Road, Springwater Township

Mark was great during the selling of my home and he was patient while I looked at various condos in Barrie. Thanks Mark.

Tony Panacci, Vendor - 289 Huronia Road, Barrie Purchaser, 75 Ellen St Unit 1603, Barrie

During a difficult time in my life Mark and Kelly helped me sell my home. Thank you for doing what you said you would do.

Julian Vitelli, vendor 21 Booth Lane, Barrie

I want to thank you both for helping us sell our home during the Christmas season.....I am happy with the outcome!

Steve Ansling, Vendor 116 Courtney Crescent, Barrie

Michel and I really appreciated the extra care and attention you gave to us while Phil and Courtney purchased 74 Larkin. Buying "from a distance" is always challenging and we really appreciated the support we received from you and Kelly.

Best regards, Michel and Marie Lapointe

Phillip LaPointe, Purchaser 74 Larkin Drive, Barrie

Working with Mark in the past we knew that he would make us a priority and make sure we were completely happy with the home we purchased.

We would definitely refer Mark to anyone we know needing a realtor.

James Canning & Madelaine Coyle Vendors, 22 Browning Trail, Purchasers 20 Curtiss Court, Barrie

Mark helped me find a home I could live in and have a tenant in. I am very happy with the way Mark handled my real estate needs.

Brady MacDonald Purchaser, 16 Herrell Avenue, Barrie, 26 O'Neill Crescent, Springwater

Mark sold our home in 6 days for 99% of list price. Thank you for your services.

Dan and Michelle Parsons, Vendors, 6 Davies Crescent

Mark and Kelly helped me stage and prepare our home for sale. Their suggestions were helpful and inexpensive. I was very happy with the way they looked after us during the sale of our home.

Cori-Lynn and Lemaitre Vendor 4 Dunsmore Lane, Barrie

Mark helped us expand our business holdings. He was very helpful.

Deo and Lang Nguyen, Purchasers, 200 Blake Street, Barrie

Mark was referred to us by a friend and we are so glad we used his services. He sold our home and helped us move to our dream home all in about 3 weeks. We will definitely use his services again!

Bruce and Angela Caceres Vendors 200 Dunsmore Lane, Barrie Purchasers
40 Ambler Bay, Barrie

Vendors 40 Ambler Bay, Barrie Purchaser 259

Dunsmore Lane, Barrie

We moved to Barrie from another city and relied on Kelly and Mark to help us find the right home in a timely and comfortable manner. We were very lucky to have found them and to have used their services. We will definitely use them again when we need a realtor.

*Tiffany Warmington and Darren Heise, Purchasers, 1706
Penetanguishene Rd*

Shelly and I want to thank both of you for helping us sell our homes and find the perfect house for us. We really appreciate your feedback, advice and frequent consultations. Kelly's suggestions about design were bang on! You made this stressful situation much easier.

Shelly and Ron McGee Vendors, 134 Hickling Trail, Barrie Vendors, 8 James
Street. Barrie, Purchasers, 34 Elvyn
Crescent, Oro-Medonte

Thank you for your friendship, advice and support during the sale of our homes and purchase of our beautiful new home on Dunsmore Lane. Well done!

Rob and Jacqui Chamberlain

Vendors, 134 Trevino, Barrie Vendors, 137 Cunningham, Barrie
Purchasers, 4 Dunsmore Lane, Barrie

Mark was friendly, efficient and reliable, all qualities I value in a person. Thank you.

Frank Murray, Vendor 208 Anne Street North, Barrie

Selling a home is never easy but Mark and Kelly took the time to ensure everything in my home was staged and designed right so I could get top dollar. We sold for 99% of list price in less than a month – I am very happy with their services and will use them again in the future.

Carl Young, Vendor 29 Amelia Street, Barrie

Mark has been mine and my family's realtor and I wouldn't use anyone else! His patience, sense of humour and knowledge helped me make two great purchases. Thanks again for all your help.

Kristy Allison, Purchaser 20 Patrick Drive Barrie and 28 Jagges Drive, Barrie
Vendor 28 Jagges, Barrie
Purchaser, 26 O'Neill Springwater

Thank you Mark and Kelly for letting me stick to my guns and get what I wanted for my home. You were supportive and open during the process. Kelly's design tips were very useful!

Julie Marsden, Vendor 65 Weymouth Road, Barrie

Hi Mark and Kelly - Thanks again for being part of this whirlwind of a process. I cannot fathom how some people would even attempt to try to sell their home on their own. You've made a stressfull situation much less stressfull. Thanks again!

Glenn, Gail and Carter Noel, Vendors, Unit 22 – 28 Donald Street, Barrie
Purchasers, 101 Tunbridge Rd, Barrie

Mark – Dave, Jackson and I want to thank you and Kelly for making the move this Spring so seamless. We never thought it would happen as quickly as it did – and we are thrilled with our new ‘old’ home in the East End!

Thanks for doing the worrying for us! Courtney, Dave and Jackson

Warren,

Vendors 101 Tunbridge Road, Barrie
Street, Barrie

Purchasers, 93 Steel

Kelly and Mark were very helpful during my purchase of 8 Newton Street in Barrie. They were always available for advice and consultation. Thanks so much guys!

Matt Christensen, Purchaser 8 Newton Street, Barrie

Mark was very patient and professional during the sale of our home. Thank you so much.

Nancy and Tony Ciccocioppo, Vendors 70 Nicholson Crescent, Snow Valley

We liked Mark from the start! As we were coming from out of town we didn't know Barrie and area very well but he guided us to the perfect home! We will definitely refer you to our friends. Cheers!

Frank and Paula Cappadocia, Purchasers 3 Willow Bay Drive, Midhurst

Mark sold my home in 4 days for the price I wanted! Way to go Mark!

James Duffy, Vendor 47 Waddington Crescent, Barrie

Mark and Kelly have been friends for years so choosing them to sell our home and help us find our new home was an easy one. Thanks for all your patience and hard work.

Andy and Carolyn Brayiannis, Vendors 11 Fawn Crescent, Barrie

Purchasers 38 Muir Drive, Barrie

It was tough to leave Barrie but helpful to have a family friend from Thunder Bay help me move home! Thanks Mark and Kelly for making this as painless as possible.

Patti Olson, Vendor 18 Pratt Road, Barrie

Thank you so much Mark and Kelly for helping us sell our townhome and find our dream home! Who knew it could be this easy 😊

Dave and Shannon Reid, Vendors 14 Monarchy Street, Barrie

Purchasers 26 Meadowland Boulevard, Thornton

I appreciate your help Kelly in making the purchase of 31 Goodwin so seamless.

Kory Valade, Purchaser 31 Goodwin Drive, Barrie

Mark and Kelly, thank you so much for helping us stage and prepare our home for sale and for negotiating so diligently on our behalf. Moving is hard enough so thanks for making this whole process as smooth as possible.

Peter and Sarah McLean, Vendors 24 Bell Street, Barrie, Vendors 156 Summerset Drive, Barrie

Purchasers 73 James Street, Barrie

We had had our home on the market with another realtor who really didn't seem invested in our happiness; Mark sold our home in 5 days for the dollar figured he said he would get us – wow! Thanks again Mark,
Monica and Tenho Kauppinen, Vendors 19 Twiss Drive, Barrie

Mark – thank you for not only selling our home but finding the buyer for it as well! This made our move to the new home much easier. Your professionalism and friendship were greatly appreciated.
Cheers!

Bruce and Angela Caceres, Vendors 200 Dunsmore Lane, Barrie

Purchasers, 42 Ambler Bay, Barrie

Mark and Kelly made moving to Midhurst a smooth process. They helped me ready my house for sale and were always available for any questions I had. My family and I appreciate the support.

Heather Cameron, Vendor 32 Mayor Lane, Barrie

Purchaser 36 Park Trail, Midhurst

Our home had been listed with another realtor and we had no success; Mark and Kelly worked hard to find a buyer and get our home sold. As

always thank you for your excellent service. We will use you again in the future!

Ted and Heather Wilson, Vendors 36 Park Trail, Midhurst

We want to build a home soon and Mark was very helpful during the purchase of this building lot. Well done Mark!

Michael and Deborah Burch, Purchasers Lot 4 1011 Taylor Line, Severn

I was reluctant to sell my home but felt I had to; Mark made it as painless as possible. Thanks for the expert service.

Sydney Purvis, Vendor 476 Grove Street, Barrie

Mark was very patient during our house hunting. He eventually showed us a home that met all our needs and we are very happy with his help.

Darryl Thomson and Shanna Dargie. Purchasers 31 Ryan Court, Barrie

Mark came highly recommended. He sold my home in a timely fashion.

Thank you Mark!

Monica Mclean, Vendor 20 Evergreen Court, Barrie, Vendor 179 Edgehill Drive, Barrie

Kelly and Mark prepared our home for sale, gave us excellent advice and kept us abreast of all developments. In the end we sold for what we wanted in about 10 days. Thanks to you both!

Kim and Darren Hand, Vendors 8 Grace Crescent, Barrie

Mark sold our home during a difficult time. He was patient and always available. He did a great job.

Jennifer Brandt, Vendor 19 Coleman Drive, Barrie

Mark helped us buy our first home! He contacted all the people we needed from home inspector to lawyer and mover. Thanks Mark for your expert service.

Mclean Holmes and Virginia Hines, Purchasers 44 Kinzie Lane, Barrie

Mark and Kelly worked diligently to sell our home. He did several open houses and was always available by phone. Thanks for making this happen Mark. Cheers!

Jamie Beliveau, Vendor 44 Kinzie Lane, Barrie

Thanks Kelly for helping me find my first home. I will refer you to anyone I know in need of a realtor!

Cam Eller, Purchaser 56 Kipling Place, Barrie

Mark and Kelly – thanks so much for helping us sell our condominium and find a great home in Barrie's East End! We are very happy with your service, especially the time you took to make sure we understood the whole buying and selling process.

Joyce and Brian Moosang, Vendors 1105-140 Dunlop Street, Barrie
Puchasers 20 Curtiss Court, Barrie

Mark sold my home in two weeks in a slow market. We priced it right based on his advice and I feel great about the results. Thanks Mark

Chad Hurtubise, Vendor 45 Grove Street, Barrie

We looked at homes over a one year period and Mark was always patient with us. He found us the right home and we couldn't be happier! Thank-you Mark for all your hard work.

Roy Snow and Hope Aiken, Purchasers 1 Ellen Drive, Moonstone

We are very grateful for Mark and Kelly's efforts on the sale of our home and the purchase of our new one. They are great at what they do!

Jeremy Chase and Ashleigh McPhie, Vendors 55 Nicklaus Drive, 4 Nicklaus, Barrie

Kelly was amazing during our house hunting trip to Barrie. She showed us several homes and helped us find our lovely new Midhurst home! Thank you so much Kelly 😊

Michelle and Kevin Crawford, Purchaser 18 Green Pine, Midhurst

Mark helped my sell my home and get myself and my parents situated into a perfect new home. He was very professional at all times.

Leslie Boehmker, Vendor 18 Elizabeth Street, Barrie
Purchaser 9 Trask Drive, Barrie

Kelly and Mark made selling my home easy! They gave great service which included daily showing feedback, advice on the best list price and they did a great job of finding me my new home. I will definitely recommend them to any of my friends or family.

Warren Totten, Vendor 66 Davenport, Hillsdale, Purchaser 12 Larkin Drive, Barrie

Trevor and I are very happy with the way Mark handled the sale of our home and the purchase of our new home in Hillsdale. He was always there to explain things to us and to give us great advice. We feel fortunate to have had Mark as our realtor.

Erin and Trevor Courchesne, Vendors 14 Raymond Barrie, Purchasers 27 McFadden Crescent, Hillsdale

Mark and Kelly made all our fears go away and they were with us every step of the way. Selling a home can be a scary experience but their expertise and friendship made it much easier than we anticipated. Thanks Mark and Kelly.

Donna and Maurice Lanthier, 61 Gloria Street, Barrie

Mark did what he said he would do – he sold my home in a week and I got the money I wanted. Well done Mark.

Gary Bunston, Vendor 233 Innisfil Street, Unit #6

Thanks for helping me find the right condo in Ottawa Mark. I am very happy. Cheers!

Mike Adams, Purchaser 45 Haxby Place, Ottawa

Mark was my former teacher but what an awesome realtor too! He knew exactly what we wanted to spend and found us a house worth \$40,000 more than we paid! We will definitely refer Mark to anyone we know looking to buy or sell.

Jeff Willett, Vendor 136 Empire Drive, Purchaser 36 Templeton Crescent, Barrie

Suzanne and I would like to thank Mark and Kelly for helping sell our home in a timely manner and helping us buy our dream home in Oro. We couldn't have done it without them.

Craig & Suzanne Kirwin, Vendors 299 Stanley St. Barrie, Purchasers 32 Bramble Road, Oro

Mark – thank you for helping us find the perfect income property!
Nathan Brunne and Hugh Henry

Mark and Kelly – you were wonderful people to work with and helpful during the sale of my home and transfer to Edmonton. Thank you for your services!

Lawrence Szurgott, Vendor 67 Gloria Street, Barrie

Mark and Kelly worked hard to sell our home! They did several open houses, advertised our home and eventually negotiated the right price for us.

Walter and Connie Chamberlain, Vendors 87 Springdale Drive, Barrie

Coming from Edmonton we were totally dependent on the realtor we chose; Mark and Kelly were excellent agents, and more importantly they became good friends. They helped us find the perfect home and when we were transferred one year later they helped us sell our home quickly and for a great price. Bravo guys!

Paul and Jeanette Jensen, Purchasers and Vendors, 156 Crompton Drive, Barrie

Mark was amazing! He stuck with me and got me the price I wanted – thanks for your patience!

Jamie Heron, Vendor 14 Majest Boulevard, Barrie

Mark helped me find the perfect home. He listed to my wish list and found me the best home in my price range. I am very happy with Mark's service and personal touch!

Enza Notte, Purchaser 9 Etherington Crescent, Barrie

Mark was very professional at all times. He showed me several homes until I found the right one. Thanks also for your after-sales service!

Alicia Anderson, Purchaser 67 Ruffet Drive, Barrie

Mark's knowledge of the East End market helped me find the perfect home in the price range I indicated I could afford. Well done Mark!

Lincoln Dolbear, Purchaser 11 Palling Lane, Barrie

Kelly was sensitive to our situation and very helpful in helping us find a home we would enjoy in only a short window of time. She is a great realtor and a wonderful person.

Brian and Theresa Brown

Mark was very helpful during the sale of my aunt's estate. He was professional at all times and always available to talk or for advice. Thanks for all your help Mark.

Douglas Court, Vendor 77 Little Lake Drive, Barrie

Mark contacted me about a great investment. He coordinated the offer and sale as well as the home inspection, renovations and eventual resale. Great effort Mark and thanks for your service.

John Hamilton, Purchaser and Vendor, 77 Little Lake Drive, Barrie

Mark worked hard for us to find the right home for my parents as they relocated to Barrie. He gave great and educated advice during the purchase of my parents' home and has kept in touch with them long after they moved in. He went the extra mile and we will always remember him for that, as will my parents 😊

Michelle Bowman, Purchaser 5 Orok Lane, Barrie

Mark and Kelly came highly recommended to us from our Torontor realtor – who was also Mark's former student! Both he and Kelly demonstrated their knowledge of home pricing, staging and marketing. We listed the home in a slow market and sold in 2 weeks! Thanks again for everything Mark and Kelly.

Paul and Mia Stojan, Vendors 1121 Parkway Drive, Gilford

Mark and Kelly helped us get our home ready for sale and sold it in a good time during a slow summer market. They provided excellent and timely feedback and were always available to talk. They were true professionals.
Lindsay and Craig Wainwright, Vendors 26 Eugenia Street, Barrie

"If you are looking for a real estate team who not only goes above and beyond but also are the most amiable people you will ever want to meet then Mark and Kelly Welch are the team for you. We were so impressed with their service and attention to our needs when we bought our first home we have now purchased three homes through them and our daughter and son-in-law have as well too! They know the market inside and out, they listened to our needs and focused on that rather than just making a sale. Any time we needed to communicate with them they were available, day or night, 7 days a week. Honest people who shoot straight and put you first while working their butts for you – that is Mark and Kelly Welch. Thank you both for your help."

Stan and Nancy Keith, Purchasers 54 Browning Trail, Barrie, 176 Bayview Avenue, Port McNicoll, Purchasers 199 Manly Street, Midland

Mark was referred to me and I am thrilled that he was. He gave me good advice on getting my house ready to sell and we got what I wanted. Well done Mark!

Matt Johnson, Vendor 198 Innisfil Street, Barrie

Mark and Kelly helped us find the perfect home for our young family! He sold our home, represented the buyer and put us in a position to do everything we hoped to do. Thanks so much.

Steve and Lindsay Abbott, Vendors 290 Esther Barrie, Purchasers 599 Mount St Louis Rd, Oro

Kelly and Mark were great to work with. They helped us sell our home and move to the perfect condo on the water. We can't thank them enough for all they did.

Don and Christine Jay, Vendors 57 Layton Crescent, Barrie, Purchasers #1402-2 Toronto St, Barrie

Mark and Kelly were sent to me by a friend and I am very grateful for their professional and sincere service. They were always available with the right answers.

Kudos to the two of you for selling my home when other realtors before you didn't.

Sharon Bremner, Vendor 87 Gore Street, Barrie

We never thought our move from Kinmount to Wyevale could go as smoothly as it did. Mark Welch worked with our listing agent in Kinmount, showed us homes in Wyevale and gave us great advice all along the way. Thanks Mark for everything you did.

Dale and Kirk Smith. Purchasers 65 Mary Jane Road, Wyevale

Jeff and Catherine Ough, Vendors 6 Alpine Way, Purchasers 5 Alana Drive

Just a few words to share our appreciation for the hard work and dedication Mark that you and Kelly have demonstrated while selling our home AND helping us buy the home we will settle in during the next stage of our lives. As you know we had an extensive "must have" lists for the new home, and finding us a home that wasn't even yet on the market was amazing and something we weren't expecting. You helped ease our nerves (my nerves) as we were selling our home, promising that it would sell, and it did, for an amazing price! You no doubt went above and beyond in terms of professionalism and we had no second thoughts about using you again this time around. So, thank you and you can rest assure that we will highly recommend your services to everyone we know.